

Address in Paris, France (details given off the Web)
Double citizenship: French and American
Willing to relocate and travel extensively anywhere

International Manager and Consultant for Blue Chips Performance Improvement. Expertise in the supply chain, customer service and production line connected departments. Excellent aptitudes in team management, change management, training and coaching with an extensive practice of lean management, process re engineering and management systems installation. Sales oriented individual.

CAREER SUMMARY

Organisation & Management

- Management systems definition, process re engineering, company restructuring.
- Total Quality tools, Kaizen and Lean Management systems implementation.
- Management coaching and training pertaining to problem solving and change.
- Staff training and management.
- Software specifications and development.
- Enterprise development, customer relations, marketing analysis.
- Expense tracking, budgets determination and corporate reporting.

Types of management experience:

- ✓ Hierarchical: 22 employees.
- ✓ Projects: 2 to 10 team members.
- ✓ Functional (Matrix): 12 profit centres.

Web Site Development and Administration

- Projects definitions and specifications.
- Web sites design, development and maintenance.
- Content management, Marketing and Advertising.
Examples of achievements:
 - ✓ About one hundred websites developed, positioned and operated.
 - ✓ Conceived, developed and deployed a search engines positioning system.
 - ✓ Developed an online catalog based on the XML-ECS data exchange protocol.
 - ✓ Enhanced productivity to over 500K visitors/month/worker.

WORK HISTORY

- 2003 – 2008 **Freelance Consultant**
2 consulting jobs alongside:
1) Change Management projects for Blue Chips Companies as a subcontractor
EARTH PARTNERSHIP – New New-York, USA – Consulting firm
2) Websites Conception, Development and Administration
On own account and for small businesses.
- 2002 – 2003 **Project manager** – Performance Improvement and Contract Assistance
GFI CONSULTING – Issy Les Moulineaux 92, France – Consulting branch
- 2000 – 2001 **Engagement Manager** – Performance Improvement Consulting
AGAMUS CONSULT – Paris 8, France – Blue chips consulting
- 1999 **Investor** – Capital Markets
Self-employed, personal investment
- 1995 – 1998 **Manager** - Sales Administration, Billing, Analysis + Cross domains projects
DHL FRANCE – Villepinte 95, France – International freight and logistics
- 1990 – 1995 **Sales Department Auditor** (during 2 years)

Sales perimeter of €150 M, costs of €20 M, 60 sales representatives, 12 sales offices.

Financial Consolidator and Controller (during 1 year)

Consolidation perimeter of €400 M, 7 subsidiaries and business units.

Senior Organisation Consultant (during 2 years)

CABLES PIRELLI – Saint Maurice 94, France – Industrial cables.

1987 – 1990 **Senior Auditor** – Finance, Strategy and Organisation

GROUPE GEODIS – Paris 17, France – Warehousing and transportation.

1984 – 1986 **Management Consultant** – Performance Improvement

P.A.R. (DELOITTE TOUCHE) – Neuilly 92, France – Consulting Firm.

EDUCATION

1983 MBA Program – University of Texas at Austin – USA

1981 Bachelors of Economics – University of Texas at Austin – USA

Minor in Psychology and Business Administration

1984-2008 Ongoing training:

- ✓ Computer tools
- ✓ Project management
- ✓ Production and logistics planning
- ✓ Sales techniques
- ✓ Financial consolidation.

FOREIGN LANGUAGES

French Perfectly fluent.

Spanish Practice of Spanish as a consultant in Spain.

COMPUTER TOOLS

Office MS Office, Lotus Suite.

Planning MS Project, PSN, ARTEMIS.

Data Base MySQL, Oracle, Business Object, Query, Access, Filemaker Pro, ZIM.

Analysis Merise and Axial methods, Casewise software.

Web PHP, HTML, Javascript, Action script, Dreamweaver, Flash, Fireworks, Photoshop.